



## StelNet.io Non-Dilutive Grant Qualification Checklist

Thank you for requesting this checklist. As an expert who has helped clients raise over **\$20 Million** through strategic funding, I know that the biggest challenge isn't applying for grants; it's knowing if your current business activities qualify for the *significant* non-dilutive capital often reserved for high-growth projects.

Use the following three questions to quickly gauge your readiness for major grant programs (including R&D, operational expansion, and growth funds).

### Three Core Qualification Questions for Non-Dilutive Funding

#### 1. What is the Innovation Gap in your project?

- **Goal:** To determine if your activity involves a degree of novelty or technical uncertainty, which is highly prized by grantors.
- **Checklist Item:** Are you currently investing time and resources into an activity that attempts to solve a technical challenge, develop a new process, or build a fundamentally new product where the **final outcome is not yet certain?**
- **Result: YES** indicates strong alignment with major technology or innovation grants (e.g., SBIR/STTR or state innovation funds).

#### 2. What is the Timeframe and Budget for a defined project?

- **Goal:** Grantors prefer funding distinct, time-bound *projects* over continuous general operations.

- **Checklist Item:** Can your capital need (e.g., equipment purchase, hiring a new team, or market expansion) be clearly defined with a **start/end date (typically 6-18 months)** and a **budget over \$150,000?**
- **Result: YES** indicates readiness for large, strategic grant programs which require detailed project planning and budgets.

### **3. Do you have Matching Funds or Existing Commitment?**

- **Goal:** Many of the best grants require you to demonstrate that you can fund a portion of the project yourself, proving commitment and financial viability.
- **Checklist Item:** Have you already secured or budgeted for at least **25-50%** of the total project cost (either through internal revenue, existing equity funding, or operational budget), or are you willing to allocate funds to hire the necessary specialized personnel?
- **Result: YES** indicates you meet the required match for many competitive federal, state, and corporate programs, significantly increasing your chances of approval.

### **Next Steps: Moving from Qualification to Funding**

If you answered **YES** to two or more of these questions, your growth plan is a strong candidate for significant non-dilutive capital.

These questions only scratch the surface of a complete Funding Architecture. To discuss your specific project and see how **StelNet.io** can build your tailored grant roadmap (leveraging my \$20M+ track record), please reply to the message that delivered this document and we can schedule a quick 15-minute qualification call.

**Prepared by:** Stella Livaniou - StelNet.io